



We Are Hiring

Job Title: President

Organization: Collegiate Edu-Nation (CEN)

Location: Texas (Remote with required travel)

Overview of Collegiate Edu-Nation

Collegiate Edu-Nation (CEN) is transforming rural student outcomes and rural workforce development from pre-K to career readiness.

CEN is a data-driven and relationship-driven regional intermediary for rural collective impact, a systems-change leader for rural workforce development and retention, and a rural education technical assistance provider. We partner with rural schools, community leaders, employers, policymakers, and aligned stakeholders to build regionally relevant P-20 education systems that foster post-secondary completion and career readiness. Through capacity building, programmatic service supports, regional and national resourcing, professional development, and data-driven continuous improvement systems, CEN customizes an innovative model of affordable access, transformative educator development, and industry-leading technical support for an ever-growing number of partnering rural communities nationwide.

CEN has entered an era of **national expansion and scaling**, committed to extending its proven rural empowerment model for the unique needs of rural communities nationwide.

CEN Vision: To End Generational Poverty In Rural America

CEN Mission: To empower rural school districts and communities to support and educate students/youth, beginning at home, continuing from the first day of Pre-K through postsecondary, leading to meaningful careers for lifetime success.

Position Overview



The President of Collegiate Edu-Nation (CEN) is an action-oriented, visionary team leader responsible for driving the organization's **operational sustainability, annual goal success, strategic growth, and national scaling**. Reporting directly to the Chief Executive Officer (CEO), the President ensures attainment of the **CEN Strategic Vision and Growth Plans**.

This role requires internal leadership and external engagement. The President's roles and responsibilities include:

- **Team Success** – Direct management of CEN's Executive Leader Team, responsibility for the attainment of the organization's annual goals, and oversight of CEN's strategic growth progress.
- **Operational Success** – Architect and oversee systems and data collection that align CEN's operations and annual goals with its long-term strategic plan and goals. Ensure annual KPIs are established, tracked, and reached for each CEN team.
- **Financial Success** – Ensure annual budgets are established and met through diversified and growing funding sources that include earned contracts, government grants, corporate sponsorships, public funding, and philanthropic dollars, while also stewarding **multi-year philanthropic fundraising campaigns** - including the \$15M North Star Venture Campaign in place through 2028.
- **National Growth Success** – advance national expansion efforts by supporting efforts to identify and launch aligned, new state opportunities and to build partnerships with education agencies, higher education institutions, philanthropic funders, workforce leaders, and rural innovation networks that contribute to the success and sustainability of state implementation partners and affiliates.
- **External Engagement Success** – Provide leadership for CEN's strategic efforts to position as a national leader in content generation, trainings, and networking for rural student outcomes and regionally-relevant rural workforce development, retention, recruitment – including the **annual Rural Empowerment Conference**, CEN's flagship convening for rural education, workforce, and policy leaders.

Essential Functions and Key Responsibilities

Strategic Vision, Scaling, and Design

- Lead the evolution of CEN's strategic plan with a focus on **student outcomes, partnership growth, national scaling**, and long-term sustainability.
- Translate CEN's mission and **Strategic Goals** into actionable priorities across departments and initiatives.



- Oversee alignment of organizational operations with goals tied to P-20 system development, workforce readiness, leadership pipelines, equity, and rural prosperity.
- Anticipate emerging national trends in education, workforce, and rural innovation to keep CEN at the forefront of systemic transformation.

Organizational Alignment and Leadership

- Work with the CEO and executive leadership team to embed **CEN's Strategic Goals** into daily operations and programmatic delivery.
- Oversee annual strategic retreats, performance-monitoring systems, and accountability structures to ensure progress toward organizational priorities.
- Build and support cross-functional teams to sustain CEN's growth and culture of equity, excellence, innovation, and professional development.

Funding and Resource Development

- Lead efforts to **diversify and grow funding streams**, securing sustainable state and federal funds, philanthropic investment, and private-sector partnerships.
- Serve as the executive sponsor of multi-year, multi-million-dollar fundraising campaigns – including the current **North Star Rural Empowerment Campaign**, raising \$15 million by 3Q28 to strengthen rural schools, families, and communities through the CEN mission.
- Build and support relationships with national and regional funders to expand CEN's impact.

External Stakeholder Engagement

- Represent CEN in **state and national arenas**, influencing education policy, rural reform, and workforce strategies.
- Co-lead and cultivate strategic partnerships with K-12 districts, colleges, employers, government agencies, and philanthropic organizations.
- Serve as a leading spokesperson for CEN's mission, expanding its presence through public speaking, media, and publications.
- Oversee planning and execution of multichannel, priority initiatives ensuring and growing CEN brand visibility, collaborations, and outcomes aligned with CEN's goals - including the **annual Rural Empowerment Conference**,

Strategic Support to the CEO and Board

- Act as a trusted thought partner to the CEO, providing insights on organizational growth, funding, and national scaling.



- Partner with the CEO on Board engagement, ensuring the Board is well-informed and connected to organizational priorities.
 - Represent the organization externally and internally in the CEO's absence when delegated.
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Qualifications

- 10+ years of demonstrated success in **executive-level leadership** in education, nonprofit, or systems-change environments with proven experience in national scaling and expansion.
 - Experience living and working in rural communities is strongly preferred.
 - Master's degree (doctorate preferred) in education, public policy, organizational leadership, or a related field.
 - Deep knowledge of **rural education systems, P-20 pipeline design, and workforce-aligned transformation models**.
 - Proven track record in fundraising, **public funding strategies**, and philanthropic partnerships.
 - Experience and understanding of the Land Grant System and Mission will be beneficial.
 - Strong communication, relationship-building, and public speaking skills, with the ability to mobilize diverse stakeholders around a shared vision.
 - Experience leading large-scale campaigns, conferences, or multi-stakeholder initiatives.
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Physical Requirements / Environmental Conditions

- Prolonged periods of virtual and in-person engagement with stakeholders.
 - Frequent travel (40–50%) within Texas and nationally for expansion, fundraising, and strategic engagements.
 - Must maintain a dedicated home office environment with reliable communication capabilities.
 - Occasional lifting or moving of materials for events and presentations.
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Compensation

Competitive salary commensurate with experience and qualifications. Full-time, 226-day at-will contract with executive-level benefits and travel/technology stipends.